

MCB FUNDS Investments for Life

# CONVERSION FORM "D-1" No D-1/MA-0001

Please ensure that your application form/cheque is completely filled and signed before handing it over to our representative. We will notify you through email and SMS upon receipt of the application form.																			
برائے مہر بانی اس بات کو یقینی بنائے کہ آپ کادر خواست فارم اچیک ہمارے نما ئندے کودینے سے قبل مکمل طریقے پر اور دستخط شدہ ہو. درخواست فارم موصول ہونے پر ہم آپ کو بذریعہ ای میل اور ایس ایم ایس مطلع کریں گے۔																			
Date: Please write in block letters using black ink																			
1) Principal Applicant's Details																			
Title of Account																			
Investor Registration Num	ber				CNIC/I	NICOP/	Passp	ort No.											
2) Conversion Details (Plca	ase refer ins	structio	ons on tl	he back	side of this	s Form)													
Convert (Redeem) From The Scheme/Investment PlanAmount in RupeesORNo. of UnitsConvert (Invest) To The Scheme/Investment									estment Plan										
(a)		]	Type of Units					All		_								Type of Units	
		_							or										~ ~ ~ ~
		(	Class of Units															Class of Units	
(b)		1	Type of Units					All											Type of Units
								or											
		(	Class of Units															Class of Units	
(c)		]	Гуре of	Units				All											Type of Units
									or										• •
		(	Class of Units																Class of Units
All Individual Unit Holders have a right to obtain a refund of their first time investment only (cooling-off right) in a Collective Investment Scheme (CIS) managed by MCBIM. The Unit Holder may exercise cooling-off right within three (3) business days commencing from the date of issuance of Investment report as per Circular No.2 of 2015 (cooling-off right shall be paid to the Unit Holder shall send a written request to Investor Services Department of MCBIM at one of its Registered Addresses. The refund pursuant to the exercise of a cooling-off right shall be paid to the Unit Holder within six (6) business days correctly of written request from the Unit Holder SMM, Alhanen Islamic Stock Fund (ALHAF), MCB Pakistan Asset Allocation Fund (MCB-PAAF), Pakistan Capital Market Fund (PCMF), Alhanen Islamic Asset Allocation Fund (ALHAF), allocation plans of Alhanen Islamic Active Allocation Fund (ALHAF) and/or Called. Plan then by accepting these terms and conditions, you acknowledge that the Scheme Plan in which you are investing, is "HIGH MSK' Scheme as its returns are directly linked with the performance of Pakistan Stock Exchange (PSX). Hence, your principal investment may be at risk when PSX performance goes into negative. Long-term holding duration is advised while investime in these schemes plans. <b>Certificates Issued</b> NN																			
or on a non-business day, will be processed at the price of the Scheme applicable on the next Business Day. I/We have seen the Cut-Off Timings of the Scheme available at the download section of the website ( <u>www.mcbfunds.com</u> ). (k) I/We understand that the Management Company reserves the right to obtain identity verification services (Biometric/NADRA Verisys) from NADRA to confirm my/our identification document(s). I/We hereby allow the Management Company to confirm my/our identity using identity verification services of NADRA. I/We will not hold the Management Company liable or responsible in any manner. (l) I/We hereby allow the Management Company to verify my/our bank account number(s) and mobile number(s)through independent sources. I/We will not hold the Management Company liable or responsible in any manner. FOR INVESTMENT IN UNIT 365-GROWTH AND 365-INCOME UNITS I/We hereby acknowledge and understand that Bank-End Load will be applicable if units are redeemed before completion of 365 days from the date of initial investment as defined in Offering Document of the respective fund.																			
Institutional Investor	In case of investor having thumb impression or unstable/shaky/immature signature, Attestation of gazetted officer (BPS-17 and above)/ branch manager of the bank/ notary public/ authorized officer of																		
Company Stamp	Principal Applicant's Signature/ Left Hand Thumb Impression					Attestation of Branch Manager						Witnesses (Adult Male Persons only) Name:							
		anu 11	uumo 11	1111 (2881	UII							CN	-						
													iC: -						
												Signature:							
											Nar	ne:							
												CN	IC:						

Authorized Signatories/ Joint l		Signature(s)					
(a) Name:							
(b) Name:							
(c) Name:							
(d) Name:							
4) Investment Facilitator / Di	stributor Details (For Official Use Only)						
Distributor/Facilitator Nam	e	Code		Distributor's Stamp with date			
Branch Name		City		and time			
5) Registrar Details (For Of	ficial Use Only)						
Date and Time Stamping	Form received by	Name and Signature					
	Date, Form and attachments verified by	Name and Si	Name and Signature				
	Data input by	Name and Si	Name and Signature				
NOTE: To	find out your Risk Profile Score via SMS, Type "RP <space>RE</space>	G_NO" and send it to 8622 f	rom your register	ed mobile number			
Page 1 of 4	MCB INVESTMENT MANA Head Office: 2nd Floor, Adamjee House, I UAN: (+92-21) 111 468 378 URL: www.mcbfunds.com, Email:	.I. Chundrigar Road, Karachi (111 INVEST)		V-2024/02/2			

Signature:

## RISK PROFILE AND LOAD DETAILS OF COLLECTIVE INVESTMENT SCHEMES/ADMINISTRATIVE PLAN

Name of Collective Investment Scheme						Contingent Load	Back-end Load						
CONVENTIONAL													
MCB Cash Management Optimizer	Money Market	Low	Principal at low risk	=>11	Nil	Nil	iil Nii						
Pakistan Cash Management Fund	Money Market	Low	Principal at	=>11	0% - 1%	Nil	Nil Nil						
MCB-DCF Income Fund	Income	Medium	low risk Principal at medium risk	=>15	Growth & Income Units Individual - 1.5% Corporate - Nil Bachat Units/ Unit 365 Growth & Income - Nil	Nil	Growth & Income Units Nil Bachat Units 2% if redeemed before completion of two years from the date of initial investment. 0% if redeemption after completion of two years from the date of initial investment. Unit 365-Growth & Unit 365-Income 1.5% if redeemed before completion of 365 calendar days from the date of initial investment. 0% if redeemed on and after completion of 365 calendar days from the date of initial investment.						
Pakistan Income Fund	Income	Medium	Principal at medium risk	=>15	Individual - 2% Corporate - Nil	Individual - 2%							
MCB Pakistan Sovereign Fund	Income	Medium	Principal at medium risk	=>15	Type A Units Individual - 1.5% Corporate - Nil Type B Bachat Units - Nil	Type A Units         Nil           Individual - 1.5%         Nil           Zorporate - Nil         Type B Bachat Units           Zorporate - Nil         Zij if ordenered before completion of two ways from the date of initial investment							
Pakistan Income Enhancement Fund	Aggressive Fixed Income	Medium	Principal at medium risk	=>15	For Type A Units:     Type A Units & Type B Units       For Corporate - Nil     Type C *Bachat* Unit       For Type B Units:     Nil       For Corporate - Nil     Si redeemed before completion of two (2) years from the date of initial investment.       For Corporate - Nil     Si redeemed before completion of two (2) years from the date of initial investment.       For Type B Achat Units - Nil     Si redeemption after completion of two (2) years from the date of initial investment.								
MCB Pakistan Asset Allocation Fund	Asset Allocation	High	Principal at high risk	=>22	Growth & Cash Dividend Units Front End Load for other than online / Website Investor (s)3% Front End Load for online / website Investor (s)	d Units         Growth & Cash Dividend Units Bachat Units - 2 Years 3% if redeemed before completion of one year (12 months) from the date of initial investment. 2% if redeemed after completion of one year (12 months) but before two years (24 months) from the date of initial investment. 0% if redeemption after completion of two years (24 months) from the date of initial investment.           Ising A.         Nil         Bachat Units - Years 3% if redeemed after completion of one and a half year (18 months) from the date of initial investment. 3% if redeemed after completion of one and a half year (18 months) from the date of initial investment. 2% if redeemed after completion of one and a half year (18 months) but before three years (36 months) from the date of initial investment. 5) Nil           0% if redemption after completion of three years (36 months) from the date of initial investment. 0% if redemption after completion of three years (36 months) from the date of initial investment.							
MCB Pakistan Dividend Yield Plan (An Allocation Plan of MCB Pakistan Opportunity Fund)	Asset Allocation Plan	High	Principal at high risk	=>22	"Individual 0% to 3% Corporate Nil"	Nil	Nil						
Pakistan Capital Market Fund	Balanced	High	Principal at high risk	=>22	Individual 2% Corporate Nil	Nil	Nil						
MCB Pakistan Stock Market Fund	Equity	High	Principal at high risk	=>22	Growth Units Individual - 3% Corporate - Nil Bachat Units - Nil	Nil	Nil Bachat Units - Nil Bachat Units 3% if redemed before completion of two years from the date of initial investment. 0% if redemption after completion of two years from the date of initial investment.						
SHARIAH COMPLIANT													
Alhamra Cash Management Optimizer	Shariah Compliant Money Market	Low	Principal at low risk	=>11	1%								
Alhamra Islamic Money Market Fund	Shariah Compliant Money Market	Low	Principal at low risk	=>11	Upto 1%								
Alhamra Islamic Income Fund	Shariah Compliant Islamic Income	Medium	Principal at medium risk	=>15	Class A Units Individual - 1.5% Corporate - Nil Class B Units 0.75% Bachat Units Nil	Nil	Class A Units - Nil Class B Units 0.75% on redemption in the first (1st) year from the date of investment 0.5% on redemption in the second (2nd) year from the date of investment 0.0% or redemption after completion of two (2) years from the date of investment Bachat Units 3% if redemption after completion of two years from the date of initial investment. 0% if redemption after completion of two years from the date of initial investment.						
Alhamra Daily Dividend Fund	Shariah Compliant Islamic Income	Medium	Principal at medium risk	=>15	1%	Nil	Nii						
Alhamra Islamic Asset Allocation Fund	Shariah Compliant Islamic Asset Allocation	High	Principal at high risk	=>22	Type A Units Individual - 3% Corporate - Nil Type B Units - Nil Type C - Bachat Units - Nil	Nil	Type A Units - Nil           Type B Units         3.0% for first year after investment 2.0% for second year after investment           3.0% for third year after investment         1.0% for third year after investment           1.0% for third year after investment         1.0% for redemptions after completion of 3 years from investment           Type C - Bachat Units - Two Years Option         3% if redeemed before completion of one year (12 months) to the date of initial investment.           2% if redeemed after completion of one year (22 months) to the before two years (24 months) from the date of initial investment.           2% if redeemed after completion of now years (24 months) from the date of initial investment.           3% if redeemed before completion of one and a half year (18 months) from the date of initial investment.           3% if redeemed after completion of one and a half year (18 months) from the date of initial investment.           2% if redeemed after completion of one and a half year (18 months) from the date of initial investment.           2% if redeemed after completion of one and a half year (18 months) from the date of initial investment.           2% if redeemed after completion of one and a half year (18 months) from the date of initial investment.						
Alhamra Islamic Stock Fund	Shariah Compliant Islamic Equity	High	Principal at high risk	=>22	Type B Units Individual - 3% Corporate - Nil Bachat Units - Nil	Nil	Type B Units - Nil Bachat Units - Nil 3% if redeemed before completion of two years from the date of initial investment. 0% if redemption after completion of two years from the date of initial investment. Bachat Units - 3 Years Option 3% if redeemed before completion of three years from the date of initial investment. 0% if redemption after completion of three years from the date of initial investment. 0% if redemption after completion of three years from the date of initial investment.						
Dividend Strategy Plan (An Allocation Plan of Alhamra Opportunity Fund)	Shariah Compliant Islamic Equity	High	Principal at high risk	=>22	Individual 0% to 3% Corporate Nil	Nil	Nil						
Alhamra Smart Portfolio	Fund of Funds Scheme	Medium	Principal at medium risk	=>15	Upto 3%	Nil	Nil						
Name of Administrative Plan				Risk Profile			Risk of Principal Erosion	Investor Eligible Score					
CONVENTIONAL													
Smart Portfolio Medium							Principal at medium risk	=>15					

Page 2 of 4



### **RISK DISCLOSURE STATEMENT FOR INVESTOR**

If you are investing in MCB Pakistan Stock Market Fund (MCB-PSM), Alhamra Islamic Stock Fund (ALHISF), MCB Pakistan Asset Allocation Fund (MCB-PAAF), Pakistan Capital Market Fund (PCMF), Alhamra Islamic Asset Allocation Fund (ALHAA) and/or Gulluck Plan then by signing this document, you acknowledge that the Scheme/Plan in which you are investing, is "HIGH RISK" Scheme as its returns are directly linked with the performance of Pakistan Stock Exchange (PSX). Hence, your principal investment may be at risk when PSX performance goes into negative. Holding for long-term duration is advised while investing in these schemes/plans.

Name of Investor	
CNIC/ Registration Number	
Date of Investment	
Name of the Scheme/ Plan	

- (a) I am aware of the Risk Profile of the Scheme/Plan in which I am investing. Sales Agent has adequately explained the Risk of the Scheme/Plan to me.
- (b) I shall be solely responsible for my investment transaction if it is not in accordance with my risk profiling results already provided to the Management Company and I will not hold the Management Company liable or responsible for this transaction in any manner.
- (c) My Sales Agent has not made or implied any guarantee with respect to return or investment amount.

#### (d) My Sales Agent has not quoted any fixed return percentage or amount to me.

Investor's Signature: \_\_\_\_\_



## UNDERTAKING BY SALES AGENT

(a) I have explained the Risk Profiling Questionnaire to the Investor.

- (b) I have also explained to the Investor about the Risk Profile of the Scheme/Plan in which he/she is investing.
- (c) I have explained to the Investor that returns of High Risk Scheme/Plan are directly linked with the performance of Pakistan Stock Exchange (PSX). Hence, his/her principal investment may be at risk when PSX performance goes into negative. Holding for long-term duration is advised while investing in the Scheme/Plan.
- (d) I have not made or implied any guarantee with respect to return or investment amount to the Investor.
- (e) I have not quoted any fixed return percentage or amount to the Investor.
- (f) I have explained to the Investor about the Sales Load (if any) of the Scheme/Plan in which he/she is investing.

Signature of Sales Agent: Name: CNIC: Date: Signature of Immediate Supervisor Name: CNIC: Date:

bearing CNIC No.